

# SERVICE BULLETIN

NO. 260

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**A.J. Antunes & Co.**

180 Kehoe Boulevard • P.O. Box 8770 • Carol Stream, IL • USA 60188

PH: 630.784.1000 • TF 877-392-7854 • FAX: 630.784.1655 [www.ajantunes.com](http://www.ajantunes.com)

**TO: ALL NORTH AMERICAN AUTHORIZED SERVICE AGENCIES**

**SUBJECT: SMALLWARES PROMOTIONAL PRICING**

A. J. Antunes & Co. is pleased to announce that you are now able to purchase four new smallwares items.

- Time Tech Solar Timer (8 and 4 Channel models)
- Hand Wash Timer
- Chef EZ Tool
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Due to your large “end-user” customer base such as hospitals, schools, hotels, and “mom and pops” etc., we want to offer this opportunity to you! Your sales people and/or technicians are in these operations almost daily and we hope that you can use these items to offer solutions to their needs.

The flyer attached below can be used to promote these products (brochures are also available upon request).

**Your price** for these items is listed below.

<u>Model Number</u>	<u>YOUR Cost</u>	<u>Description</u>
<b>TTS-4 Time Tech ST</b> <b>Part #9900624</b>	<b>\$180.00</b>	These solar timers do not use electricity! The light from the kitchen is sufficient. It can be mounted almost anywhere (except for high temperature areas). The price is lower than any comparable timer that has to connect to an electric source. They can be set to time up to two functions.
<b>TTS-8 Time Tech ST</b> <b>Part #9900628</b> Brochure Part #1020256	<b>\$195.00</b>	
<b>HWT-20</b> <b>Part #9900640</b> Brochure Part #1020263	<b>\$ 45.00</b>	

The crew no longer has to sing Happy Birthday two times in order to time how long they wash their hands. Our timer does it for them. No user intervention is required to operate or active the “Touch Free” process. The health departments will know there is a hand-washing program in place.

**Chef EZ Tool**  
**Part #9900001**  
**Part #9900002**  
#1020265

**\$216.00**  
**case of 12**  
**\$36.00 for 2**

At NRA the end users (chefs) raved about this handy tool.  
It safeguards food by keeping hands Brochure Part  
and transport towels clear of pan contents.

This special promotional pricing is effective until December 31, 2006. You will not be able to sell these at the same pricing structure as you do a spare part. These are small-wares (accessories) that most customers will only allow a 30 to 35% markup. If you have any questions, please call or e-mail me at [marilyn.pollina@ajantunes.com](mailto:marilyn.pollina@ajantunes.com).

Marilyn Pollina  
Technical Sales Support Manager



